

EVERYTHING YOU NEED TO BE THE HOST WITH THE MOST FOR THE BIG GAME CRACKERS • DIPS • DRINK MIXERS • DRY RUBS • SERVING BOARDS • ICE BUCKETS

**SHOP NOW** 

Or stop by and see all our new merchandise. Open 7 days a week.

Monday – Saturday: 10 am – 6 pm, Sunday: 10 am – 4 pm



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Monday – Saturday: 10 am – 6 pm, Sunday: 10 am – 4 pm



# **Chandler 4 Corners 14" x 20" Hooked Pillow, Boating Labs**

Whether you love dogs, boating or both, this Hooked Pillow is a must-buy. These sea dogs are having a doggone good time on the water!

- Hand hooked
- 100% natural New Zealand wool
- Zippered velveteen backing
- Poly-fill pillow insert



## "Mug Shots" Gangster Shot Glasses, Set of 6

Put your hands in the air and raise a toast for these "Mug Shot" Glasses. Each 2-ounce glass features six of the most notorious gangsters in American history, including Al Capone, John Dillinger and Machine Gun Kelly.

- Set of 6, 2 oz shot glasses
- Dishwasher safe
- Glass size: 2.17 (W) x 2.17 (D) x 3.15 (H) inches



## **Duke Cannon Best Damn Beard Wash**

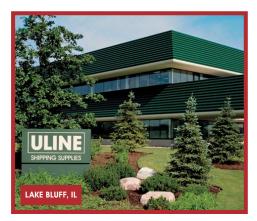
Be the most well kept lumberjack around with the Best Damn Beard Wash. Pair with the Best Damn Beard Balm for complete facial hair grooming.

- Made in the USA
- Hops extract, barley and wheat protein strengthen and moisturize
- Tested by active duty military personnel
- Portion of proceeds benefits veterans

## 40 Years of Speed, Passion and Operational Excellence







# **ULINE** Company History – 40 Years of Excellence

January 4, 1980 – The company begins as Uline Enterprises in Liz and Dick Uihlein's home with the first product, the H-101 Carton Sizer, that is still sold today.

### 1981

The first catalog is printed at 16 pages.

### 1984

The spring/summer edition of the catalog features the first letter to customers written by Dick.

### 1989

ULINE's 30 employees move to a new facility in Lake Bluff, IL.

Catalog expands to 79 pages.









## **Millennium Milestones**

### 2000

New facilities in Atlanta and Tijuana open.

March 22 – First \$1M day.

### 2001

Additional facility opens in New Jersey.

center in Waukegan open. New distribution center in

Dallas opens.

November 17 –

First \$2M day.

### 2003 New corporate

headquarters

and distribution

2004

New Jersey branch moves to Pennsylvania.

December 6 – First \$3M day.

\$500M in sales with record number of over 1,000 employees.

ULINE begins advertising on semitrailer trucks.

### 2005

Catalog expands to 314 pages and 13,000 products.

December 5 – First \$4M day.

oyees. annual sales.

### \$680M in

\$930M in annual sales at a 34% growth rate. Record number of

2006

New distribution center

in Pleasant Prairie, WI

(600,000 sq. ft.) opens.

November 27 -

First \$5M day

in December.

1,800 employees.

Catalog expands to 358 pages and 14,500 products.

### 2007

ULINE reaches \$1B in annual sales with 24% growth rate.

November 26 – First \$6M day.

Tijuana moves to larger facility.

Georgia and Pennsylvania open box depots.

Catalog expands to 384 pages and over 15,000 products.

### 2008

Toronto branch opens.

California moves to new facility in Ontario (750,000 sq. ft.).

\$1.3B in annual sales at 15% growth rate with 2,500 employees.

Catalog expands to 416 pages and over 16,000 products.

### 2009

\$1.3B in annual sales in spite of difficult economy.

Catalog expands to 452 pages and over 17,000 items.

> ULINE rolls out JOE order entry software

## 40 Years of Speed, Passion and Operational Excellence (continued)









## 1990s: A Decade of Growth

1990

ULINE offers same day shipping for the first time. 1992

Minnesota branch opens

1993

The Los Angeles, CA branch opens.

Lake Bluff facility expands.

1994

Additional facility in Libertyville, IL opens.

ULINE offers over 4,000 items in stock with over 40% sales growth.

1996

Uline.com is launched during the Internet boom. 1997

New facility in Waukegan, IL (300,000 sq. ft.) opens.

Goal of \$2M in weekly sales is reached with record number of 200 employees. 1998

The New Jersey branch opens.

Minnesota and California branches move into new buildings.

Goal of \$100M in sales is achieved with a record number of 285 employees.

Catalog format changes from pamphlet to 172-page book.









## The 2010s and Beyond!

### 2010

New corporate headquarters and distribution center (1,000,000 sq. ft.) open in Pleasant Prairie.

\$2B in annual sales.

Catalog expands to 476 pages and over 20,000 products.

Sales office in Seattle opens.

### 2011

New facilities in Texas, Washington and Monterrey, Mexico open.

November 28 – first \$10M day.

2013

New facility in Hudson, WI opens.

ens. Edmonton, Alberta, Canada opens.

\$3B in annual sales.

2014

New branch in

December 10 – Minnesota has its first \$1M day.

### 2015

ULINE releases first Mexico catalog in Spanish with MX pricing. 2016

New branch in Mexicali, Mexico opens.

Edmonton branch moves to new facility (230,000 sq. ft.).

### 2017

Illinois branch moves to new facility in Kenosha, WI (800,000 sq. ft.).

Pennsylvania branch moves to new facility in Allentown (1,600,000 sq. ft.).

Toronto branch moves to new facility (620,000 sq.ft.).

Mexico reaches \$100M in annual sales.

Second corporate office in Pleasant Prairie opens.

### 2018

\$5B in annual sales.

Pennsylvania becomes first branch with \$1B in sales.

Georgia branch moves to new facility (1,000,000 sq.ff).

Sales offices in Omaha, NE and Fremont, CA open.

ULINE introduces first free shipping offer on orders over \$500.

### 2019

Catalog expands to 788 pages and over 36,000 products.

Washington branch moves to new facility (800,000 sq. ft.).

New sales offices in Denver and Mexico City open.

Over 6,600 employees and growing!

# DISPENSER



September/October 2020

## Purchasing Department Changing the Way Inventory Is Managed

Thile Uline continues to move forward with the G2.0 Modernization initiative, the Purchasing Department is underway with another important technological step forward.

This past June, Purchasing kicked off its JDA/Blue Yonder project, a new system that will allow for better management of the company's item inventory.

According to Neil Ecton, Director of Demand Planning, this upgrade is necessary in order to avoid inventory issues today and provide more solutions for the future.

"It takes us from being firefighters chasing the fire of the day to fire marshals preventing where the next fire could happen."

The upgrade will also take the place of outdated systems and employee knowledge not previously compiled.

"We have a lot of tribal knowledge and business rules that are unknown by the system. There are a lot of things that buyers just know because they've been doing them for a long time," said Ashley Legath, JDA Implementation SME (Subject Matter Expert). "We want to implement all of that into a system that will help us become more efficient and productive."



jda. 🔂 BlueYonder

### The JDA/Blue Yonder Project Has Three Top Goals:

- 1. A forecast and "time-phased replenishment" plan for every item at every location. This will replace the use of order points to manage inventory.
- 2. A system that can grow and scale with the company in both size and capability. This emphasizes employee retention and recruiting by leveraging industry experience with common tools and eliminating non-value added tasks.
- 3. An increase in visibility to the forecast and inventory plans for other departments throughout the company.

Under the current system, only 30% of items at the DC have a forecast, while items at the branches have none. With the JDA/Blue Yonder implementation, branches and warehouses will be able to determine how many of every item is needed at any location months in advance.

The final phase of the system rollout is expected to be completed by Q3 of 2021, and the implementation team is ensuring as smooth a transition as possible. This requires extensive hands-on training and focus groups so that the department can gain necessary experience and process employee feedback before the official launch.

With the new software in place, the Purchasing Department will be able to share information with other departments, branches and warehouses for a future outlook that coincides with the growth of the company.

"We're now able to answer questions that we never thought to ask before," said Neil.

- Tom Conroy

## VINYL WAREHOUSE LABELS

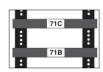


Label your warehouse racks and equipment.

- Tough vinyl with permanent adhesive backing.
- Kits: Simplify your labeling project with one of Uline's complete letters or numbers kits.











\* Specify each letter or number. Example: S-5662-1, S-5663-B.

S-7704 double digit numbers

MODEL	DESCRIPTION	SPECIFY LETTER	SPECIFY LETTER QTY./ PRICE PER PACK		CK	
NO. DESCRIPTION	DESCRIPTION	OR NUMBER	PACK	1	2	5+
S-5662*	31/2" Single Number	0-9		\$10	60	۸۵.
S-5663*	3½" Single Letter	A-Z	50	\$10	\$9	\$8

### **KITS**

MODEL	DECORPTION	CONTENTS	QTY./	PRICE PER PACK		
NO.	DESCRIPTION	CONTENTS	PACK	1	2	5+
S-14679	2" Numbers	100 ea. of 1 and 0,	400	\$75	\$70	\$65
S-6008	31/2" Numbers	50 ea. of 2-9	600	89	85	79
S-7704	3½" Double Digit Numbers	One each of 00-99	100	89	85	79
S-14680	2" Letters	50 az a(A 7	1 200	170	159	145
S-7153	31/2" Letters	50 ea. of A-Z	1,300	195	179	159

## **WAREHOUSE AISLE SIGN KIT**



Create aisle signs for your warehouse or storeroom.

- Holders snap into standard pallet racks with 2" hole spacing.
   Flexible holders bend to prevent damage when hit.
- 11 x 81/2" yellow paper inserts print on laser printers.

MODEL SIZE		KIT INCLUDES	PRICE EACH		
NO.	WxH	KII INCLUDES	1	3	5+
S-14803	11 x 8½"	10 Holders, 12 Yellow Card Inserts	\$32	\$30	\$28

## **REMOVABLE ADHESIVE LABELS**



Mark racks, shelving and products without leaving a sticky residue.

· Lifts cleanly without tearing. · Easy to write on.

MODEL	SIZE	COLOR	OP QTY./ PRI		CE PER 1,000	
NO.	HxW	COLOR	ROLL	1	2	6+
S-5638W	2 x 3"			\$29	\$28	\$25
S-5639W	2 x 4"	White	500	38	37	34
S-5640W	3 x 4"			56	55	50

## **MAGNETIC AISLE SIGNS**



Place in busy warehouse areas to control traffic and maintain safety.

- "L" shape sign projects 90° from wall. Visible from either side.
- Strong magnetic strip easily adheres to any steel surface.



MODEL	DESCRIPTION	SIZE	F	PRICE EAC	Н
NO.	DESCRIPTION	WxHxD	1	3	5+
S-22489	Stop	12 x 12 x 2"	\$30	\$28	\$26
S-23033	Keep Aisle Clear	12 1 1 2 1 2	\$50	\$20	\$20

612 **ULINE** Order by 6 p.m. for Same Day Shipping

## **DOCK DOOR SIGNS**



Indoor – Durable PVC plastic. Includes 4 strips of double-sided tape.

Outdoor - Reflective, UV and weather-resistant aluminum.

Pre-drilled i	mounting holes	Specify number range (1-10, 11-20, 21-30)				
MODEL NO.	DESCRIPTION	MATERIAL	SIZE W x H	SIGNS PER SET	PRICE PER SET	
S-23468	Indoor	Plastic	12 x 12"	10	\$100	
S-23469	Outdoor	Aluminum	18 x 18"	10	275	

PHONE 1-800-295-5510

## CLEANROOM WIPES







Clean delicate equipment and wipe up spills in labs and cleanrooms.

Class 100 – Soft 100% polyester. Nonabrasive and absorbent. Extremely low lint. For ISO class 5 or higher.

Berkshire - 100% knit polyester with knifecut edge. Gently cleans your most critical equipment. For ISO class 5 or higher.

Presaturated - Polyester wipes saturated with 70% isopropyl alcohol and 30% deionized water. For ISO class 5 or higher.

Class 1000 - Nonwoven cellulose/polyester blend. Strong and highly absorbent. For ISO class 6 or higher.

MODEL	DESCRIPTION	SHEET	SHEETS/	PRIC	E PER PACK	
NO.	DESCRIPTION	SIZE	PACK	1	5	10+
S-18512	Class 100	9 x 9"	150	\$40	\$39	\$38
S-21942*	Berkshire Class 100	7 . 7	130	78	76	74

NO.	DESCRIPTION	SIZE	PACK	1	5	10+
S-18512	Class 100	9 x 9" 150	\$40	\$39	\$38	
S-21942*	Berkshire Class 100	YXY	150	78	76	74

### MODEL NO. SHEET PACK 5 10+ S-20209 Presaturated Class 100 30 \$22 \$21 \$20 S-21888 **Class 1000** 300 25 24 23

### CLEANROOM BOUFFANT



Clean processed Tyvek® offers lowest level of particle shedding.

- Recommended for pharmaceutical, medical and biotech industries.
- For ISO class 5 or higher cleanrooms.

				(	CLASS 100
MODEL	DESCRIPTION	SIZE	QTY./	PRICE PE	R CARTON
NO.	DESCRIPTION	SIZE	CTN.	1	3+
S-22470	Bouffant	One Size Fits All	250	\$320	\$290

## CLEANROOM FACE MASK

DESCRIPTION



Excellent breathability, filtration and comfort.

 Use in biotech and medical device manufacturing.

PRICE PER PACK

- · 3-layer, polypropylene and rayon mask with Tyvek\* ties.
- · Metal nosepiece for perfect fit.

MODEL	DESCRIPTION	ON SIZE QTY./ PRIC		PRICE PE	CARTON
NO.	DESCRIPTION SIZE CTI	CTN.	1	3+	
S-22471	Face Mask	One Size Fits All	250	\$355	\$325

## **CLEANROOM MOP**



Disinfect cleanroom floors.

- Low profile swivel head fits under equipment.
- Stainless and aluminum construction. Clamps hold wipers in place.

Wipers - Highly absorbent, polyester material. Low lint.

Starter Kit includes: Mop head, telescopic handle and ten wipers.

MODEL	DESCRIPTION	SIZE	QTY./	PRI	CE EACH	
NO.	DESCRIPTION	SIZE	PACK	1	5+	
H-7250	Starter Kit	4 x 24"	1	\$145	\$140	
S-22472	Flat Mop Wipers	8 x 25"	10	\$22/pk.	10+/\$18 pk.	

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## **CLEANROOM STICKY ROLLER**



Trap small particles and prevent contamination.

- Chubby, tacky roll conforms to uneven surfaces.
- · Adhesive film perforated every 16".

Starter Kit includes: 18" roll and 12" long stainless steel handle with plastic grip.

STARTER KIT

MODEL	DESCR	PRICE EACH			
NO.	DESCI	1	5+		
H-7251	Starter Kit			\$116	\$109
H-7252	Adjustable 3-6' H	landle Exten	sion	33	30
MODEL NO.	DESCRIPTION	SHEETS/ROLL	ROLLS/PK.	PRICE	PER PACK
S-22473	18" Roller Refills	20	4	1/\$172	5+/\$162

PHONE 1-800-295-5510

## **GATORFOAM® BOARD**



The choice for mounting exhibits and signs where light weight, rigidity and warp resistance are a must.

- Dense polystyrene foam core has solid wood-fiber veneer for added strength.
- Paintable, direct digital print, direct screenprint surface.
- Strongest foamboard available.
- Cut to size with a knife, saw or router.

WHITE			2000.0000000000000000000000000000000000			RTON QUA	
MODEL NO.	SIZE W x L	THICK- NESS	SHEETS/ CTN.	PR		LBS.	
				1 CTN.	2 CTNS.	4+ CTNS.	CTN
S-13738	32 x 40"	3/16"	5	\$24	\$23	\$22	7
■S-13739	48 x 96"		3	64	62	60	25
S-19924	32 x 40"	1/2"	3	37	36	34	8
■S-19305	48 x 96"	1/2	3	100	97	93	30
■S-19925	48 x 96"	1"	2	131	127	123	36

S-13740	32 x 40"		5	\$25	\$24	\$23	7
	48 x 96"	3/16"	3	66	64	62	25
■S-19306	48 x 96"	1/2"	3	103	100	97	30

■SHIPS VIA MOTOR FREIGHT



## HIGH-TACK ADHESIVE FOAM CORE BOARD

Create permanent warehouse and retail signs without messy glues or sprays.

High-tack, peel-'n-stick adhesive forms immediate bond for maximum hold.

Easy to cut, mount and hang.

Resists warping.

				30	IN CA	KION GUA	MIIIIES
MODEL	EL CIEL IIIION CITELIO	HICK- SHEETS/ PRICE PER SHEET	IEET	LBS./			
NO.	WxL	NESS	CTN.	1 CTN.	2 CTNS.	4+ CTNS.	CTN.
S-22425	24 x 36"	3/16"	25	\$11	\$10	\$9	23
S-22426	32 x 40"	3/10	25	16	15	14	35



## **GLASSINE PAPER**

Protects documents, original drawings, photographs and negatives.

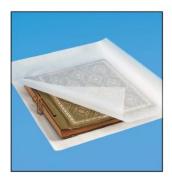
- Acid-free barrier. Can be creased, folded and written on.
- Resists grease and moisture.
- Archival Film, see uline.com

### **ROLLS**

MODEL NO.	WIDTH	LENGTH/ ROLL	BASIS WEIGHT	PRICE PER ROLL		
				1	3	5+
S-14605	24"	300'	25 lb.	\$45	\$43	\$40
S-12941	36"			70	67	63
S-12942	48"			80	77	73
S-15687	60"			117	111	105

### **SHEETS**

MODEL	SIZE	SHEETS/	BASIS	PRICE PER BUNDLE		
NO.	WxL	BUNDLE	WEIGHT	1	3	5+
S-19307	12 x 12"			\$25	\$24	\$23
S-19308	24 x 36"	500	25 lb.	142	135	128
S-19309	32 x 40"			210	200	190



## ACID-FREE TISSUE PAPER

Museum-quality protection. Wrap, cushion and preserve wedding dresses, leather gloves and valuable heirlooms.

- Unbuffered, pH neutral tissue is sulfur and lignin-free for long-term storage.
- Lightweight and easy to crumple.
- Soft finish eliminates scuffs and scratches.

MODEL	SHEET	SHEETS/	BASIS	PRICE PER BUNDLE	
NO.	SIZE	BUNDLE	WEIGHT	1	3+
S-23029	15 x 20"	100	10 lb.	\$25	\$23
S-23030	20 x 30"			35	32
S-23031	24 x 36"			55	50

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